

Engineering Solutions, Inc. (DBA ESI)

Strategic Consulting for Regulated Industries & Growth-Stage Companies Contact: KD Mercer, CEO & Executive Consultant

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Registration & certification details available upon request.

Core Competencies

- Interim & Fractional C-Suite Leadership
- AI & Digital Business Transformation
- Healthcare & MedTech Systems
- Regulatory Strategy & Compliance
- Technology Architecture
- PMO, Change & Risk Governance
- Product Strategy & GTM Execution
- Civil & Structural Engineering
- Manufacturing & Supply Chain Systems

NAICS Codes

541611, 541512, 541519, 541715, 541618, 541513, 541613, 541330, 541614

Certifications

- Licensed Oregon PE (Civil/Structural)
- COBID (pending eligibility review)

Key Clients & Industries Served

- State government agencies
- Fortune 100 corporations
- Private equity portfolio companies
- Healthcare & insurance organizations
- Global manufacturing & supply chain firms
- MedTech & HealthTech innovators

Differentiators

- \$350M State of Oregon transformation leadership
- Trusted by Fortune 100, PE-backed, & public-sector clients
- Deep regulated industry expertise
- Rapid 30/60/90 day executive onboarding
- · Agile, high-impact consulting team

Past Performance

- State of Oregon OHA/OIS: Led PMO and enterprise modernization for a \$350M healthcare and insurance transformation program. Delivered compliance and regulatory readiness across Medicaid and federal partner systems (CMS, Medicare, USDA FNS SNAP), implemented Stage-Gate governance, PMO standards and maturity improvements, risk management, IV&V; oversight, UAT management, and comprehensive documentation plans, project advisory, and vendor selection/management.
- **Nike:** Directed global supply chain transformation, ERP modernization, and multi-continent vendor integration. Oversaw GCC rollout for unified platform adoption and compliance alignment.
- MedTech & HealthTech Clients: Executed FHIR integration strategies, HIPAA/21 CFR Part 11 compliance readiness, SaMD product development, and clinical go-to-market acceleration.
- Manufacturing Print-on-Demand, Packaging & Systems: Modernized production workflows, aligned ERP/manufacturing systems, ensured factory-level compliance, and integrated global vendor networks for just-in-time operations.
- Select Confidential M&A; Private Equity: Delivered interim CxO services and executive advisory for post-acquisition integration, compliance controls, cross-portfolio system alignment, and risk reduction for multi-national investment holdings.